



# ANNUAL REPORT

07.01.22 – 06.30.23

## Bartlett Housing Solutions

[www.bartletthousingsolutions.org](http://www.bartletthousingsolutions.org)

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# MESSAGE FROM THE CEO

The past year tested Bartlett Housing Solutions' perseverance, character, and resilience like no other before it. As an organization, we adapted to the ongoing changes in community needs centered around homelessness, changing liquidity of grant dollars, increased demand for services and a desire to restructure and grow our organization to improve efficiency and effectiveness. Today, I write in gratitude: proud of our accomplishments, confident in our philosophies and frankly inspired by our extraordinary team of employees committed to eliciting positive change and measurable outcomes despite challenging times.

You will see as you go through the pages of this report that our numbers related to housing placement across all programs increased, that new policies and procedures were written to encompass the evolving needs of our clients and our community and that despite challenging financial times, our highly committed team elicited significant impact within our programs, within our community and most importantly within the lives of the individuals and families that we serve.

The real story of our accomplishments go back to the onset of COVID-19 however materialized within this fiscal year. Those accomplishments include steadfastness, creativity, determination, and dedication to our clients by our exceptional employees, donors and volunteers. Although I can not recreate a typical day in the life of our team members, I can share just a few emotions witnessed by our team each and every day: uncountable acts of selflessness, compassion, grief, happiness, success, struggle, challenges, and commitment to our mission regardless of these peaks and valleys. So as you read through the pages of this report; I ask that you CELEBRATE.....

...CELEBRATE the dedication, perseverance and commitment of our team of employees despite challenging times;

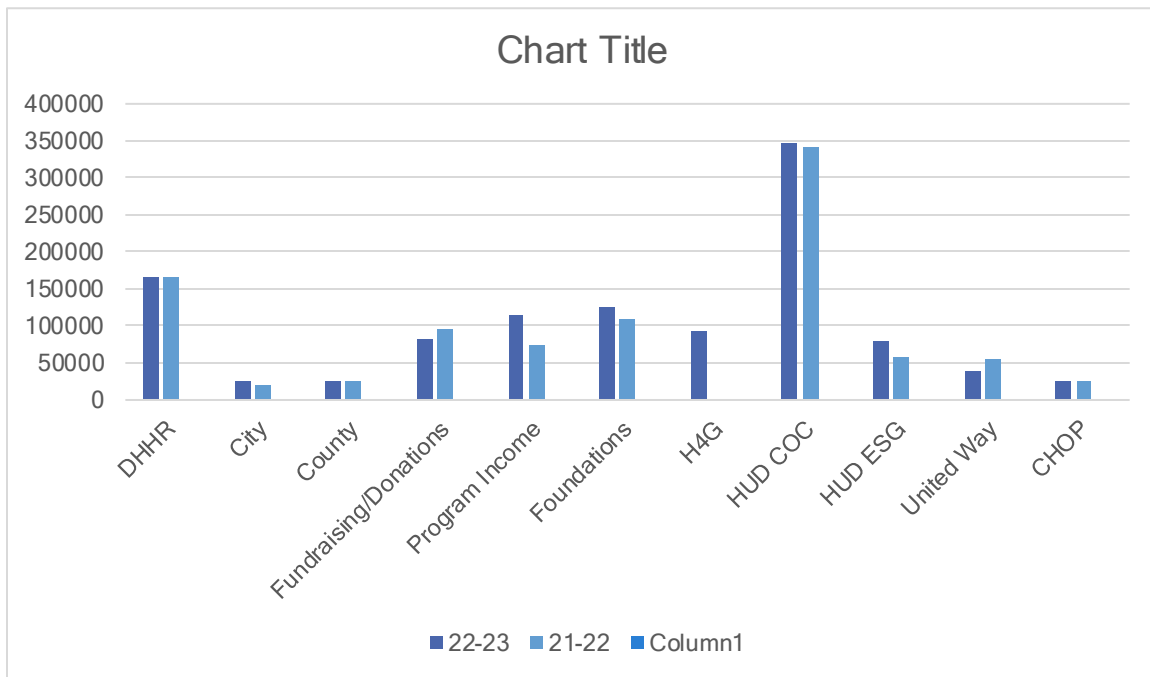
...CELEBRATE the funding agencies, volunteers and donors who, without their support, we quite simply could not have had the impact we were able to elicit;

...And lastly but most importantly CELEBRATE the clients of Bartlett Housing Solutions who make up these numbers and returned to housing in a position of strength, support and endless possibility.

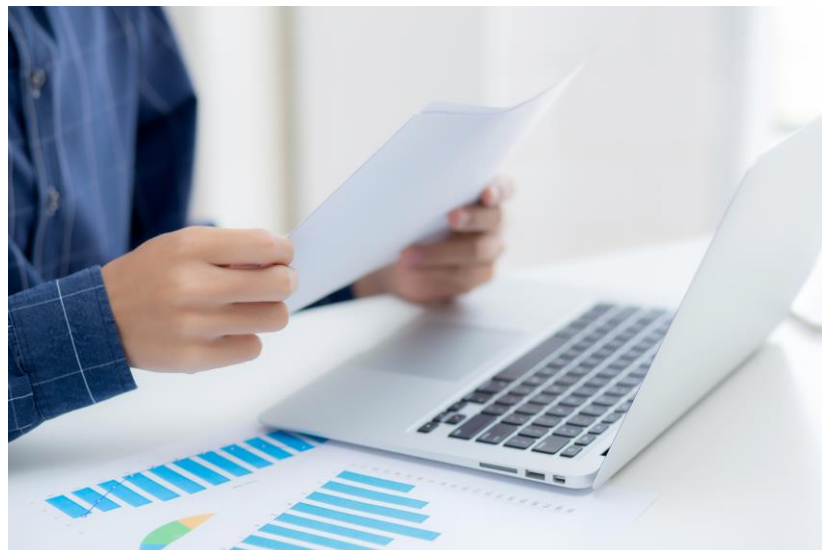
With gratitude, appreciation and excitement, I present to you Bartlett Housing Solutions' FY 22-23 Annual Report.

Keri A. DeMasi

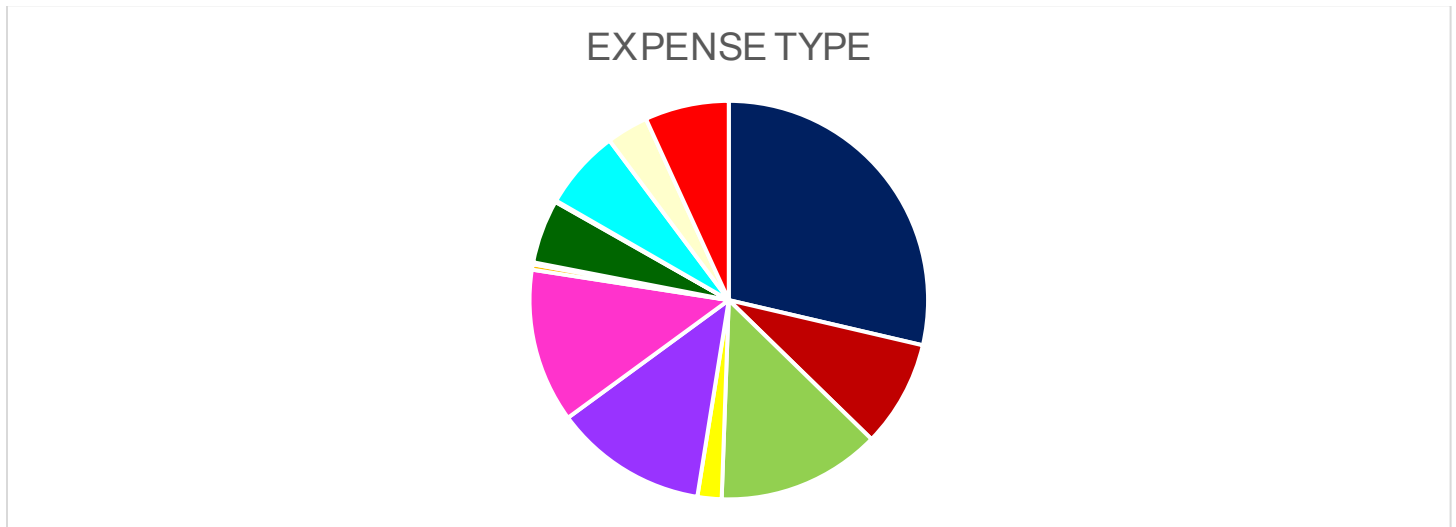
# FINANCIAL SUMMARY - REVENUES



- Increased revenues from the City, Program Income, Foundations, HUD COC & HUD ESG
- Decreased revenues from Fundraising, Donations & United Way
- Revenues without change over Fiscal Years: County, CHOP
- New revenue source: H4G



# FINANCIAL SUMMARY – EXPENSES



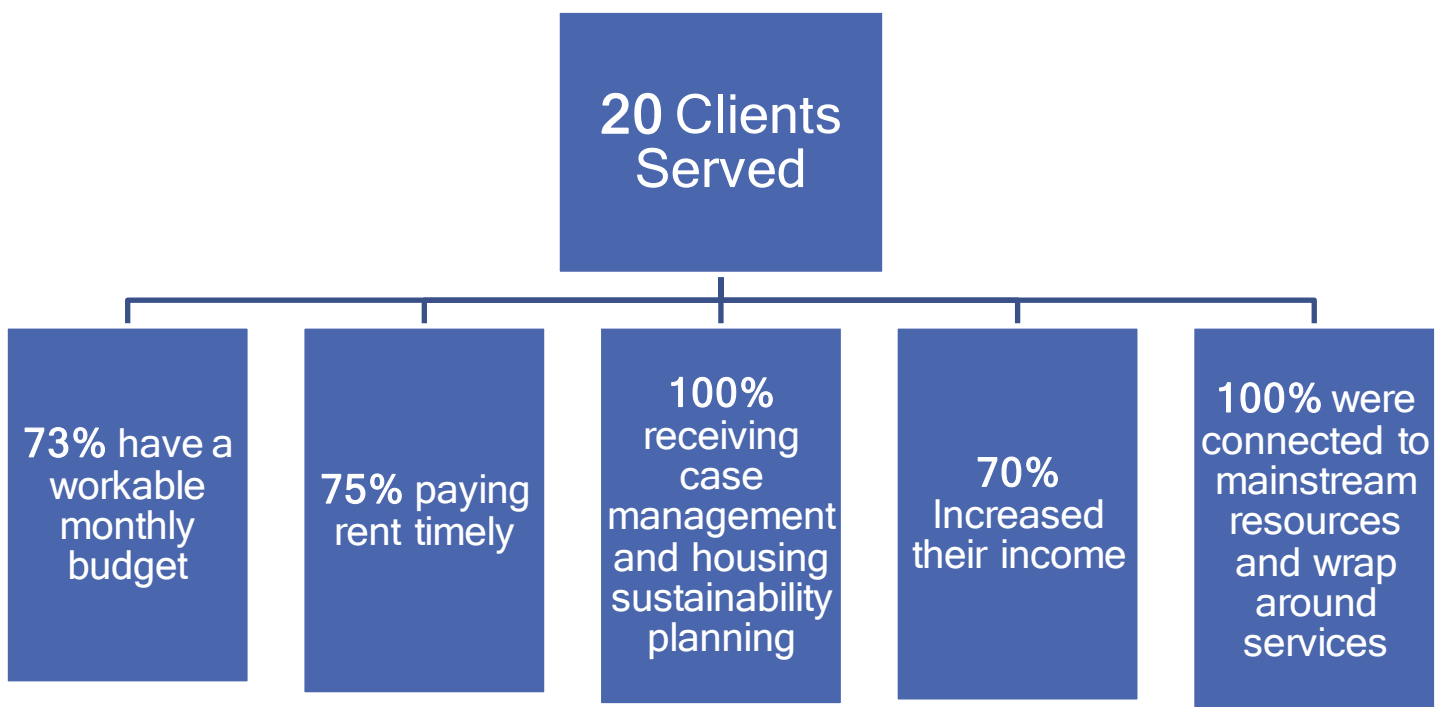
## Legend:

- Case Management & Program Staff Wages
- Administration Wages
- Fringe Benefits
- Consulting & Professional Fees
- Direct Client Program Fees & Supplies
- Utilities
- Other
- Office Supplies
- Contractual Services
- Repairs & Maintenance
- Mortgage Interest
- Rent of Building
- Fundraising

# PROGRAM DATA – PSH (PERMANENT SUPPORTIVE HOUSING)

## Services Provided

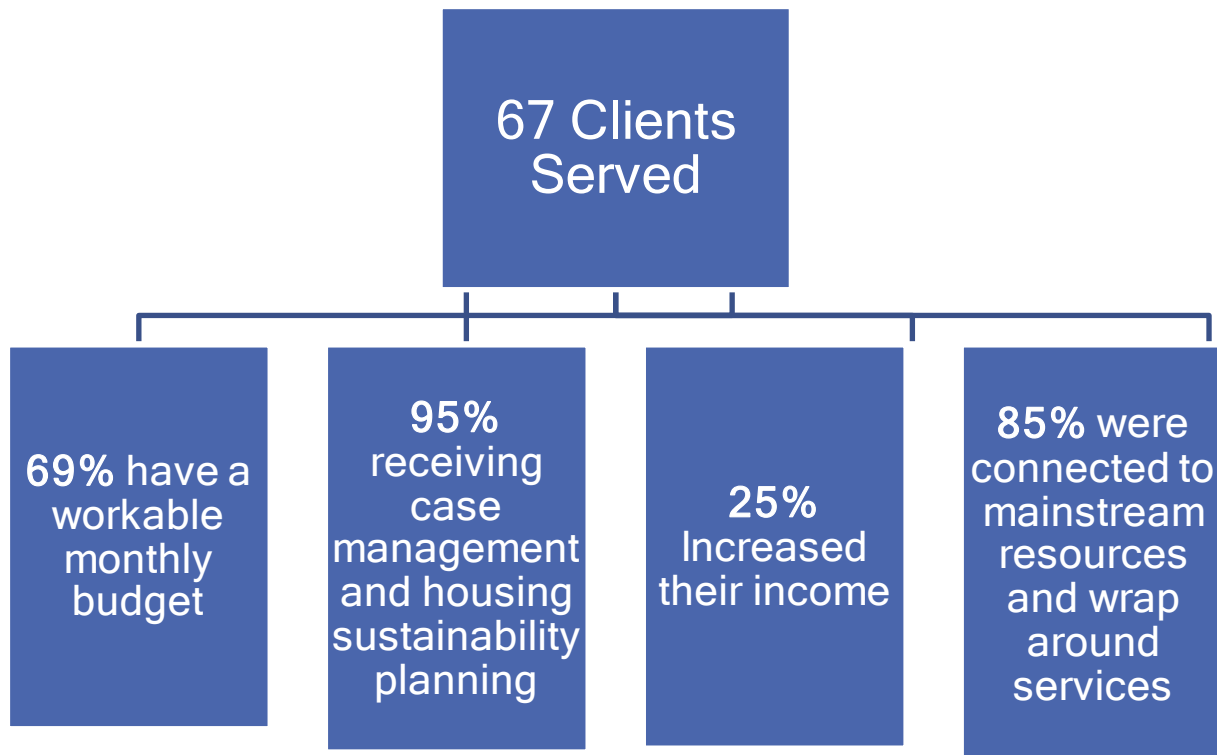
- (16) Fully furnished 1BR apartments (all furniture, pots, pans, linens etc. provided)
- Intensive in-unit case management
- Addictive Behavior Awareness Classes
- Transportation
- Laundry Facilities
- Budgeting & Life Skills
- Coordination of Mainstream Benefits & Wrap-Around Services
- Housing Stabilization Planning



# PROGRAM DATA – TH (TRANSITIONAL HOUSING)

## Services Provided

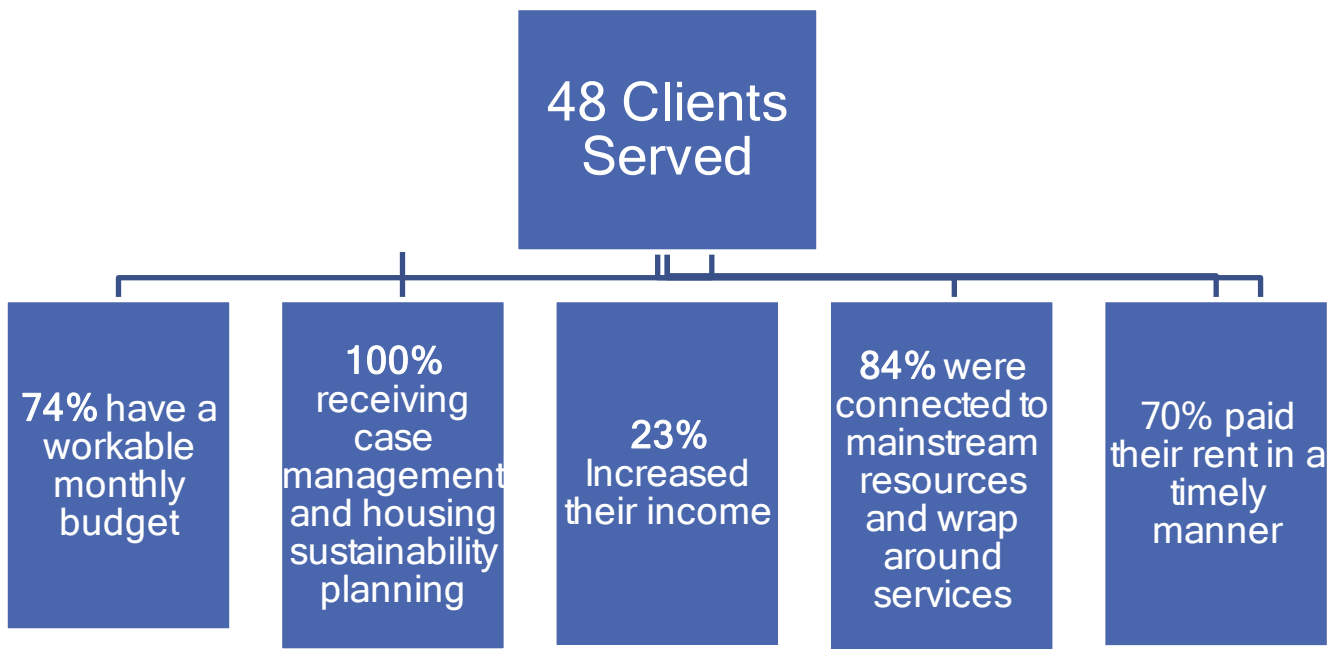
- (11) furnished dorm style suites with private bath
- (36) total beds
- On-site case management
- Addictive Behavior Awareness Classes
- Transportation
- Laundry Facilities
- Budgeting & Life Skills
- Coordination of Mainstream Benefits & Wrap-Around Services
- Housing Location & Stabilization Planning
- (3) meals/day, (365) days/year



# PROGRAM DATA – RRH (RAPID RE-HOUSING)

## Services Provided

- Community based rental units
- Short/Medium term financial assistance for rent
- Security Deposit
- Moving assistance
- Transportation
- Budgeting & Life Skills
- Coordination of Mainstream Benefits & Wrap-Around Services
- Housing Stabilization Planning
- (12) months of in-home case management

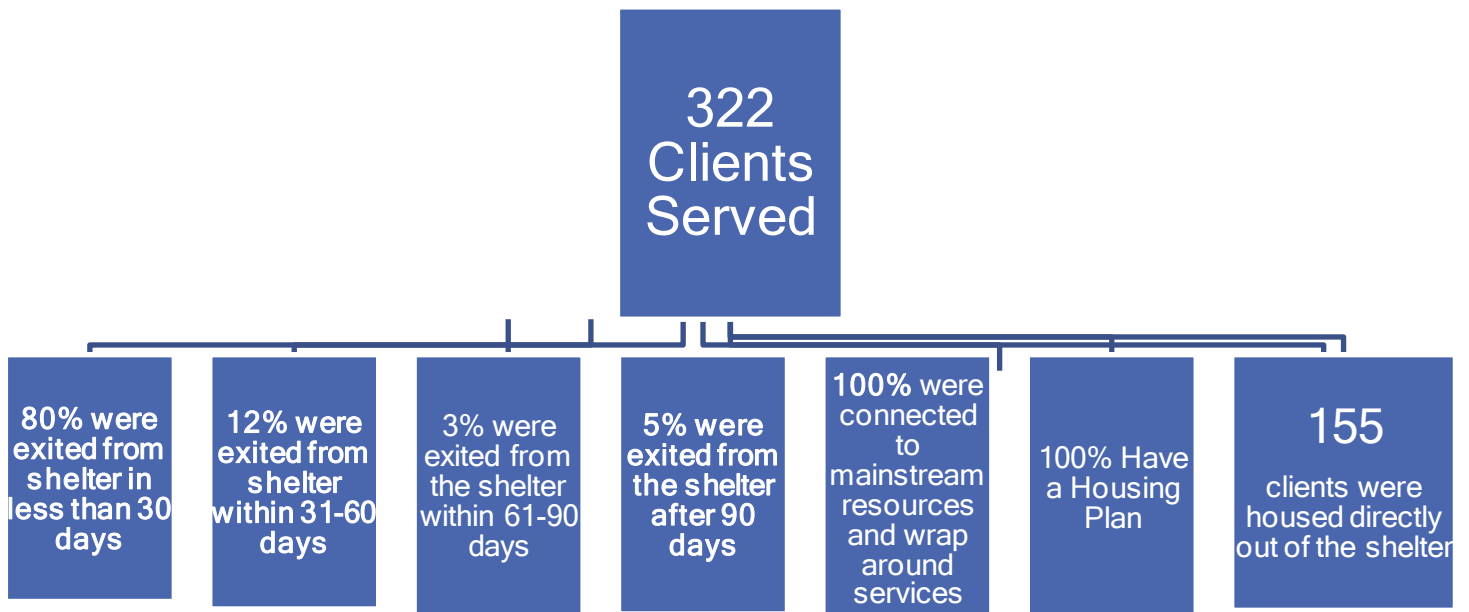




# PROGRAM DATA – ES (EMERGENCY SHELTER)

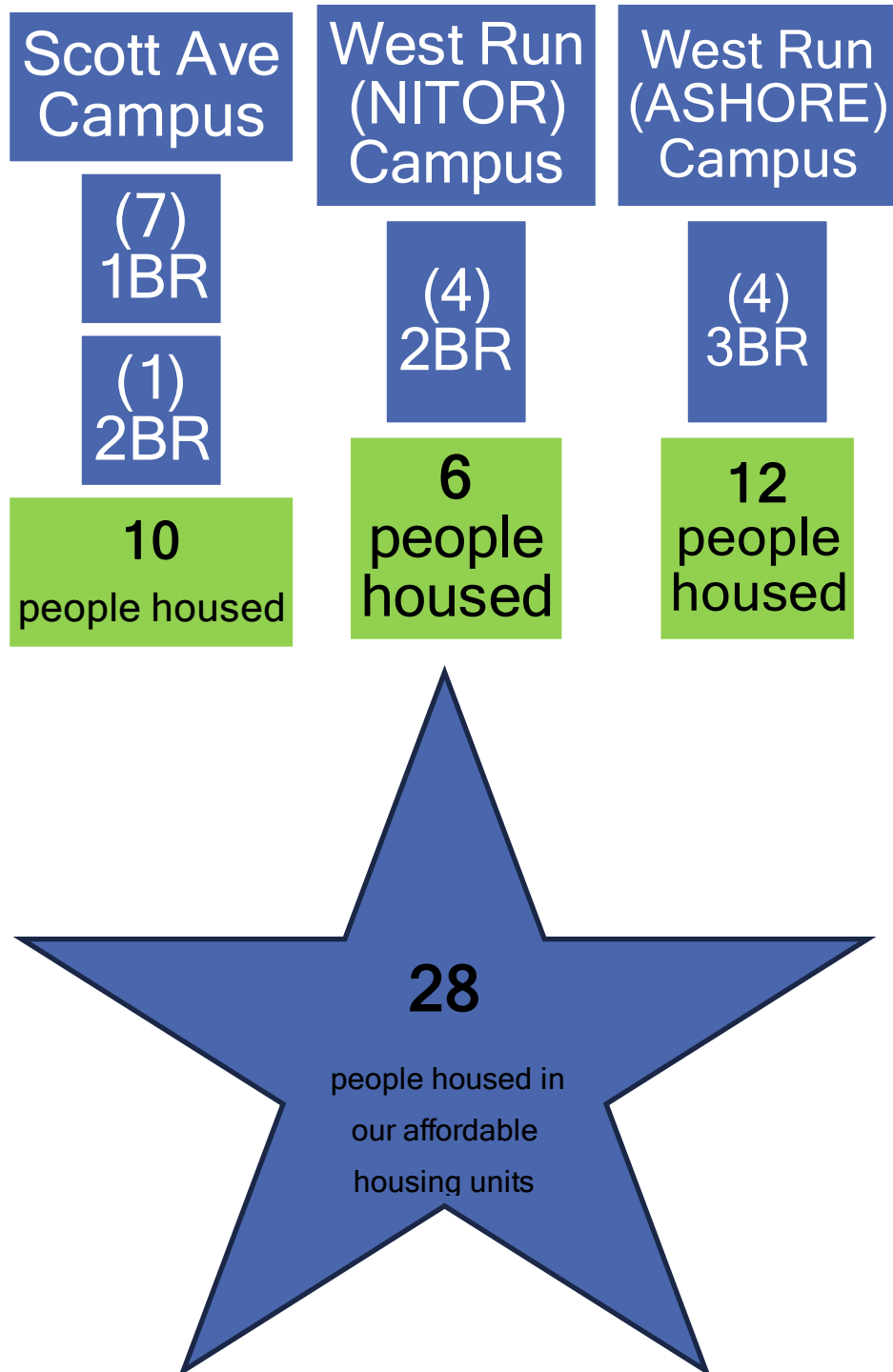
## Services Provided -

- (28) Emergency Shelter Beds
- Case management services held minimally every (2) weeks
- Addictive Behavior Awareness Classes
- Free public transportation on-site
- Free Laundry Facilities
- Bed linens, towels, personal hygiene products
- Budgeting & Life Skills
- Coordination of Mainstream Benefits & Wrap-Around Services
- Housing Location & Stabilization Planning
- Evening Snack (meals provided by Salvation Army on campus)
- Coffee, water bottle and water bottle filling station



# PROGRAM DATA – AFFORDABLE HOUSING UNITS

- Furnished units
- Affordable Rent based on Fair Market Rates
- Section 8 Housing Subsidies Accepted
- Located on Bartlett Housing Solutions' Campuses



# AGENCY IMPACT

Bartlett Housing Solutions continues to strive to not only provide reactive services (meeting immediate needs of shelter for those who have no where else to go) but also to provide proactive programming aimed at returning those experiencing homelessness to housing as quickly as possible while also ensuring we provide and connect them with necessary resources to ensure housing sustainability, self-sufficiency, and empowerment.

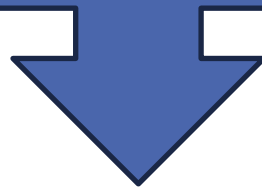
**BETWEEN ALL OF OUR PROGRAMS TOGETHER,  
BARTLETT HOUSING SOLUTIONS SERVED...**

**485**



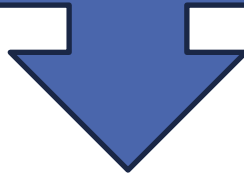
# YEAR IN REVIEW

*Hazel's House of Hope, the location of our Emergency Shelter, hosted an open house for the community to learn about all of the services and organizations located there, Clear Mountain Bank received the "Pillar of the Community" Award from the Federal Home Loan Bank of Pittsburgh for partnering with Bartlett Housing on our ASHORE Apartment project, and Catholic Charities held a nonprofit event honoring several local nonprofits for the impact they have had within our community. Lastly, Empty Bowls held a reception to present (23) nonprofit organizations working to alleviate food insecurity with checks for their programs.*



# YEAR IN REVIEW (CONT.)

*Thanks to generosity of Doug & Amy Milbrand as well as a group of hard working volunteers, Bartlett Housing Solutions was able to put in our community garden again this year. Our kitchen staff, tenants and clients enjoy the fresh produce harvested from our garden each year. We were also extremely fortunate to have Booker Walton from MTC LLC donate and set up computers for a computer lab for our clients to use.*



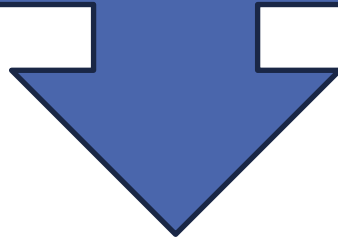
# YEAR IN REVIEW (CONT.)

*The "Hearts for Howard" Project aimed to show a gentleman facing terminal cancer how much he was cared for by those who haven't even had the honor of meeting him. Howard was given less than 6-months to live when our team kicked into high gear to find him an apartment so that he could spend his final days in his home. Despite his prognosis, Howard always had a smile for everyone he met and continuously displayed his positivity. Thanks to the generosity of Damian Ferek and his team at The Stick Company, Howard was given a TV, Blu-ray/DVD player and a large assortment of movies to watch in his new apartment, including his favorite: Casablanca. Additionally, cards were mailed to Howard from all over the country offering words of encouragement and support.*



# YEAR IN REVIEW (CONT.)

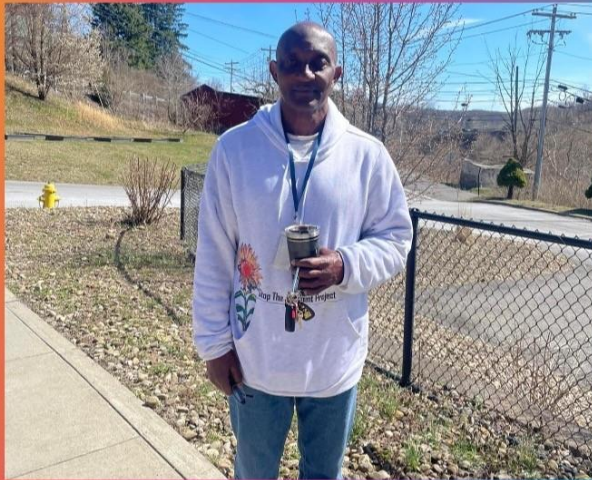
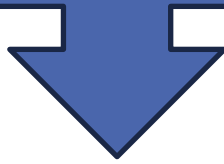
*Our volunteers are such an asset to our organization and contribute to our mission in countless ways. The Morgantown Board of Realtors has ensured our clients have a traditional Thanksgiving Dinner for decades. First Energy Corp provided numerous service project days to assist our organization in a variety of projects. Nick DeMedici, President of the Board of Directors, filmed for a social media campaign to spread the word on our programs and services. J.R. Dean from Tonique's Trilogy provides free haircuts to our clients to raise self-confidence and spirits. Lastly, countless student volunteers who did everything from kitchen help to office support to client engagement, filled our facilities throughout the year.*



# YEAR IN REVIEW (CONT.)

*Randall Brown, the State of West Virginia's longest standing Peer Recovery Coach, joined our Case Management Team and brings with him his Copyrighted Addictive Behavior Awareness Class aimed at providing awareness, support and connection to treatment for those who suffer from Substance Abuse Disorder.*

*Our kitchen team worked hard to provide delicious, balanced meals for our clients in transitional housing.*





# THANK YOU TO OUR SUPPORTERS

We are so grateful for all of our donors, funders and volunteers! Without each of you, we simply would not be able to do what we do. On behalf of our staff, Board of Directors and most especially, the men, women, and children that our organization serves; we extend our sincerest gratitude for your support!



# SUPPORTER SPOTLIGHT

Bartlett Housing Solutions is so grateful to receive support from countless individuals, funding agencies and businesses. We are grateful for each and every supporter! The following supporters went above and beyond to support our organization over the last year. They helped us through struggles, allowed us to grow and expand or stepped in and bridged gaps that otherwise would have been unmet. We THANK YOU for being the epitome of a community partner and friend to Bartlett Housing Solutions and to those we serve.

- Booker Walton MTC LLC
- Damian Ferek
- Department of Housing and Urban Development
- Doug & Amy Milbrand
- Empty Bowls Monongalia
- Federal Home Loan Bank of Pittsburgh
- First Energy Corporation
- George Hott Memorial Foundation
- John Mathew Gay Brown Foundation
- Milan Puskar Foundation
- Morgantown Board of Realtors
- The Stick Company
- West Virginia Housing Development Fund

